

Power Secure

The design-build, energy efficiency contractor

Built to serve ESCOs

0.59  
EMR

Safety Record

1000+  
employees nationwide

20+  
years  
in business

2GW+  
Distributed Gen

NYSE-traded

Part of Southern Company

\$125 Million Single  
Project Bonding

# Full Service Single Source Solution

Federal • Healthcare • Education • Correctional • Commercial

Only true turnkey  
DG provider

Experienced  
career technicians

225+ MWs  
Solar Power Installs

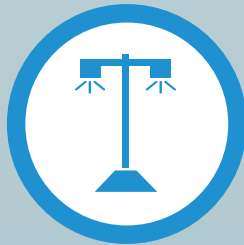
# POWERSECURE IS THE STRONG, STABLE, FULL-SERVICE PROVIDER THAT ESCOS COUNT ON.

PowerSecure was built from the very beginning to be the full-service, turn-key provider for all ECMs. With every project, we strive to reduce your management time, improve your profits, and leave your customers completely satisfied.



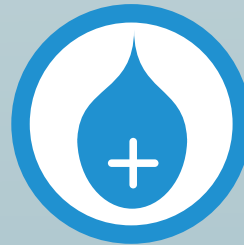
## Lighting & Controls

Tailored to your customers' exact requirements and standards



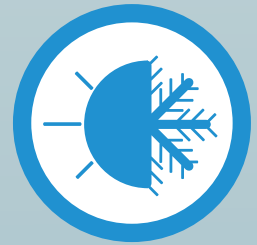
## Outdoor Lighting

Lighting experts offering turn-key utility service solutions



## Water Conservation

In-house analysis and implementation from domestic to process



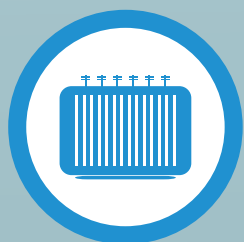
## Building Envelope

Comprehensive solutions from our national weatherization team



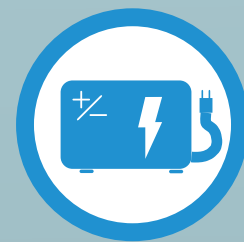
## HVAC / Mechanical

World class mechanical construction that is savings-driven.



## Electrical

Turn-key transformer retrofits and electrical upgrades



## Distributed Generation

The only true turn-key provider of distributed generation in the U.S.



## Renewables

EPC provider with 225+ MWs of installations



## WE MITIGATE YOUR RISK AND ENSURE PROJECT SUCCESS.

We've built a company of experts that can streamline the most complex projects. We deliver fixed-price, end-to-end development, construction and implementation for the lifecycle of your project. Since PowerSecure manages more of the stages, you don't have to work with multiple service providers.

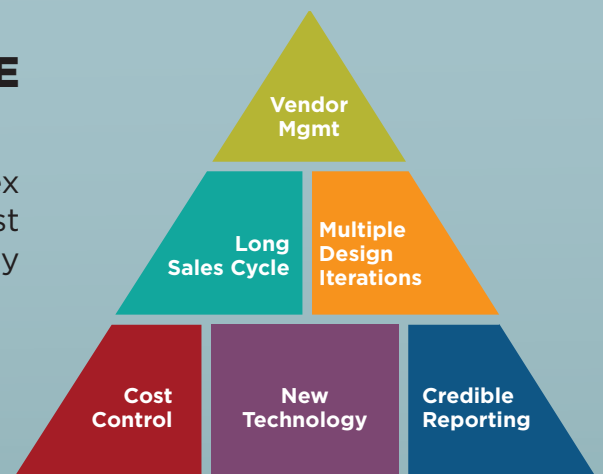
**Possible Partners**

	Regional Contractors	Design Engineering Firms	Consulting Energy Engineers	Equipment Suppliers	Power Secure
<b>Project Needs</b>	Preliminary Assesment	✓		✓	✓
	Investment Grade Audit		✓		✓
	Design Phase		✓		✓
	Bid Phase	✓	✓	✓	✓
	Project Install	✓		✓	✓

■ Development Risk    
 ■ Design & Construction Risk    
 ■ Performance Risk

## WE EXIST TO HELP YOU BALANCE YOUR BURDENS.

At PowerSecure we understand the complex challenges that ESCOs are facing, and we exist solely to take the burden off your shoulders by reducing your risk and improving your profits.



**ESCO**



# POWERSECURE IS YOUR FULL-SERVICE CAPABILITIES CENTER.

We offer a seamless approach, aligning the audit and solution development process with every stage of delivery: engineering, design, construction and installation. At PowerSecure, we don't just speak your language; we know how to eliminate your pain points and deliver the most successful project possible.

## DEVELOPMENT: FULL SERVICE SOLUTION

We serve as your one point-of-contact, placing our team of experts at your disposal. So you can scope the project quicker, and price it correctly.

- ⚙ True multi-measure provider from large-dollar ECMs to small add-ons
- ⚙ Traditional to emerging technologies
- ⚙ Project-lifecycle perspective



## PROJECT MANAGEMENT: PROJECTS THAT PERFORM

We know you have two simple goals: get projects done correctly, and with the best margin possible. PowerSecure is a partner you can trust.

- ⚙ Overhead reduction by bundling with PowerSecure on multiple ECMs
- ⚙ Streamlined approach from one source and one point of contact
- ⚙ Guaranteed construction price after project scope confirmed



## DELIVERING RESULTS: A COMPANY YOU CAN TRUST

With our comprehensive expertise, 20-year history, and national capabilities you can be confident any project PowerSecure takes on will meet the highest performance standards.

- ⚙ Over \$700 million in guaranteed energy savings projects
- ⚙ Strong balance sheet, part of Southern Company
- ⚙ \$125 million bonding per project
- ⚙ Exceptional 0.59 EMR safety performance record

